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**HERBST BROTHERS**  
ESTABLISHED 1876

95 FRONT STREET

NEW YORK

November 1927.

The Nursery Trade has responded so whole heartedly to our offer to serve it as brokers, that we have already at your command an interesting list of stocks of the conifers and deciduous and ornamental trees and shrubs available for prompt or spring delivery.

We solicit the offers, particularly of those nurserymen, who have a troublesome surplus. It follows that it is also to your advantage to procure our offerings before purchasing. You make no investment and the saving may be material.

There are on hand unsatisfied inquiries for:

ULMUS	Pumila	seedlings
MAGNOLIA	accuminata	"
VIBURNUM	Lantana	"
SCILLA	Neutans	plants

We are offered a handsome lot of ASTILBES CLUMPS, as follows:

Gladstone, Moerheimi, Rose Pearl,	
Queen Alexandra	@ \$25.00 per 100
Japonica and Mixed Pink,	\$15.00 per 100

It will help us to serve you better if you will make your offerings conform with the Horticultural Standards (June 1923) adopted by the American Association of Nurserymen.

In our previous letter, the price on *Pinus Resinosa* seed was erroneous. We can book orders for immediate delivery of 1927 crop seed only at \$13.50 per lb, fob., New York.

On your requirements of Oriental Tree Seeds we are always pleased to quote on behalf of Messrs. T. Sakata & Co. Ask for their catalogue.

We repeat our offer of the leading varieties of Native and European seeds:

ABIES Balsamea	\$4.00	JUNIPERUS Communis	\$1.25
Concolor	2.00	Sabina	1.25
Nordmannia	2.50	Scopulorum	1.25
Pectinata	1.50	Virginiana	1.00
CEDRUS Atlantica	2.50	LARIX Europaea	2.00
Deodara	2.00	PICEA Engelmanni	5.00
Libani	2.25	Excelsa	1.50
CHAMAECYPARIS Lawsoniana	3.25	Fungens	5.50
"Aurea	5.50	Sitchensis	6.00



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PINUS Banksiana	\$3.00	PINUS Sylvestris	\$3.00
Cembra	1.30	"Rigensis	3.25
Edulis	1.00	PSUEDOTSUGA	
Montana	2.75	Douglasii glauca (Colo.)	5.00
Montana Mugho	3.50	" viridis (Wash.)	7.00
Nigra Austriaca	2.50	THUJA Occidentalis	4.50
Ponderosa	2.00	" pyramidalis	3.10
Resinosa	13.50	TSUGA canadensis	5.5
Strobus	3.00		
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ACER pseudoplatanus	\$.50	COTONEASTER horizontalis	\$3.00
platanoides	.50	CITRUS Sinensis	1.70
BETULA alba	.75	FAGUS sylvatica purpurea	3.00
CARPINUS betulus	.75	MAGNOLIA acuminata	1.00
CORNUS Florida	.40	MERATA prasinox	3.00
		TILIA cordata	\$1.25
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We have on spot for immediate shipment from New York, 1927 Crop seeds from Japan:

PRUNUS Serrata	\$3.00	PRUNUS S. Sachalinensis	\$6.00
" Tomentosa	5.00	AUCUBA Japonica	2.20
" Yezoensis	5.50	ERIOBOTRYA Japonica	3.00
		MORUS Tartarica (Mulberry)	\$5.25

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A cable just arrived from Finland offering Larix Sibirica (Siberian Larch) at \$6.00 per pound fob., New York. Supplies are limited and we consider ourselves fortunate in finding this lot.

## FLOWER SEEDS (for spring sowing)

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		per lb., fob. New York.
ACONITUM, Fischeri, blue		p.oz \$2.50
BELLIS, Perennis, dble., fl. mixed		p.lb 10.00
CELOSIA, Globosa, 2½ ft. high, crimson-scarlet, globe		p.oz 2.00
" Pyramidalis nana compacta 5 inches high, uniform pyramidal-shaped crimson flowers		p.oz 2.00
CIMICIFUGA, Simplex		p.lb 8.00
CLEMATIS, paniculata, Japanese Virgin Bower		4.00
DELPHINIUM, Perennial sinensis mixed		5.50
DIGITALIS, purpurea gloxinaeflora mixed in colors - purple, white		3.00
GAILLARDIA, grfl., perennial mixed		3.50
HELICHRYSUM, Monstrosum, dble., mixed		2.75
HOLLYHOCK, dble., mixed		3.50
IRIS Kaempferi		4.50
LUPINUS, polyphyllus, mixed in colors: blue, white,		5.00
RICINUS, Castor Beans, mixed		1.60
SALVIA, splendens " nana Zurich		1.75
SWEET WILLIAM (Dianthus Barbatus) dbl. fl., mixed		-.45
		12.--
		15.--
		3.25

